INSTITUTE of QUALITY

Confederation of Indian Industry

Masterclass

Internationalization Strategies for Indian Firms

0930 - 1600 hrs | 20th November 2023 | Virtual Program

CII-IQ brings to you an exclusive masterclass on Internationalization Strategies for Indian Firms. The masterclass will be conducted by international business leaders who will share their insights and experiences to empower Indian firms with the knowledge and skills needed to effectively analyze global markets, develop robust entry strategies, navigate the complexities of international legal and regulatory frameworks, and cultivate the cultural intelligence required for international success.

Internationalization strategies involve expanding their operations and presence beyond the domestic market into foreign markets. These strategies are crucial for Indian companies looking to tap into global opportunities, access new customer segments, diversify risk, and enhance competitiveness.

FACULTY



Isabel Brouwer
Founder
Stealth Startup



Kiran GangeDirector & Founder
Global Launch Base

COURSE CONTENT



Navigating Legal and Regulatory Frameworks Crafting
Effective Entry
Strategies



Bridging
Cultural Gap &
Succeeding
Globally

Risk Management



Cultural Intelligence for Indian Businesses Case Studies and Success Stories



Who Should Attend

- Business Owners
- Entrepreneurs
- Managers
- Executives



CII Member

INR 6,000 + 18% GST

Non Member

INR 7,000 + 18% GST

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